

New Approaches To Transport Ticketing

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Consult Hyperion



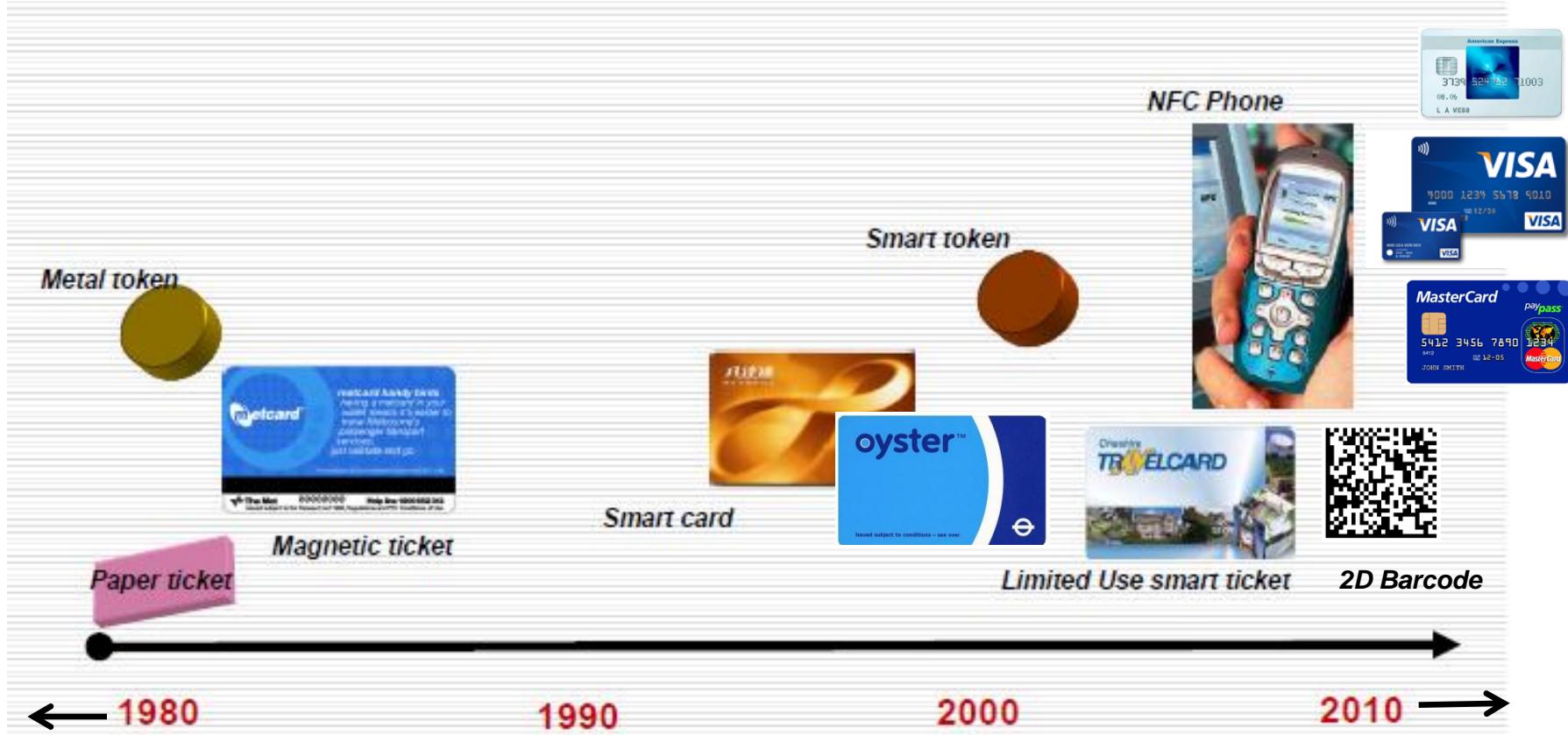
Evolution - Ticketing



Evolution - Ticketing

Ticketing technology has evolved over the last 30 years

Contactless Bankcard



Banks worldwide are issuing contactless payment cards

Low value transactions

Fast transaction time

Convenience

Merchants seeing increase in transactions

The end of the cash menace?



Convergence of Banking and Mobile Sectors



Mobile POS

- Square
- Paypal
- iZettle



Mobile Payments

- Google Wallet
- ISIS
- Barclays / Orange
- More on the way



Peer-to-Peer

- Pingit
- Dwolla



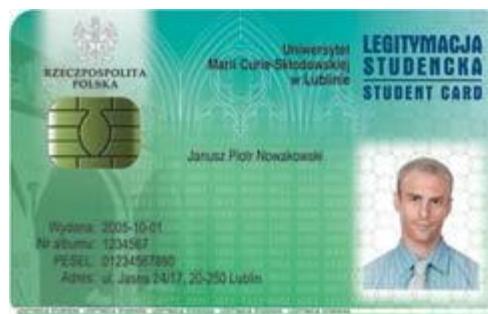
Governments are issuing Smartcards....

Transit

- **ITSO (ENCTS)**

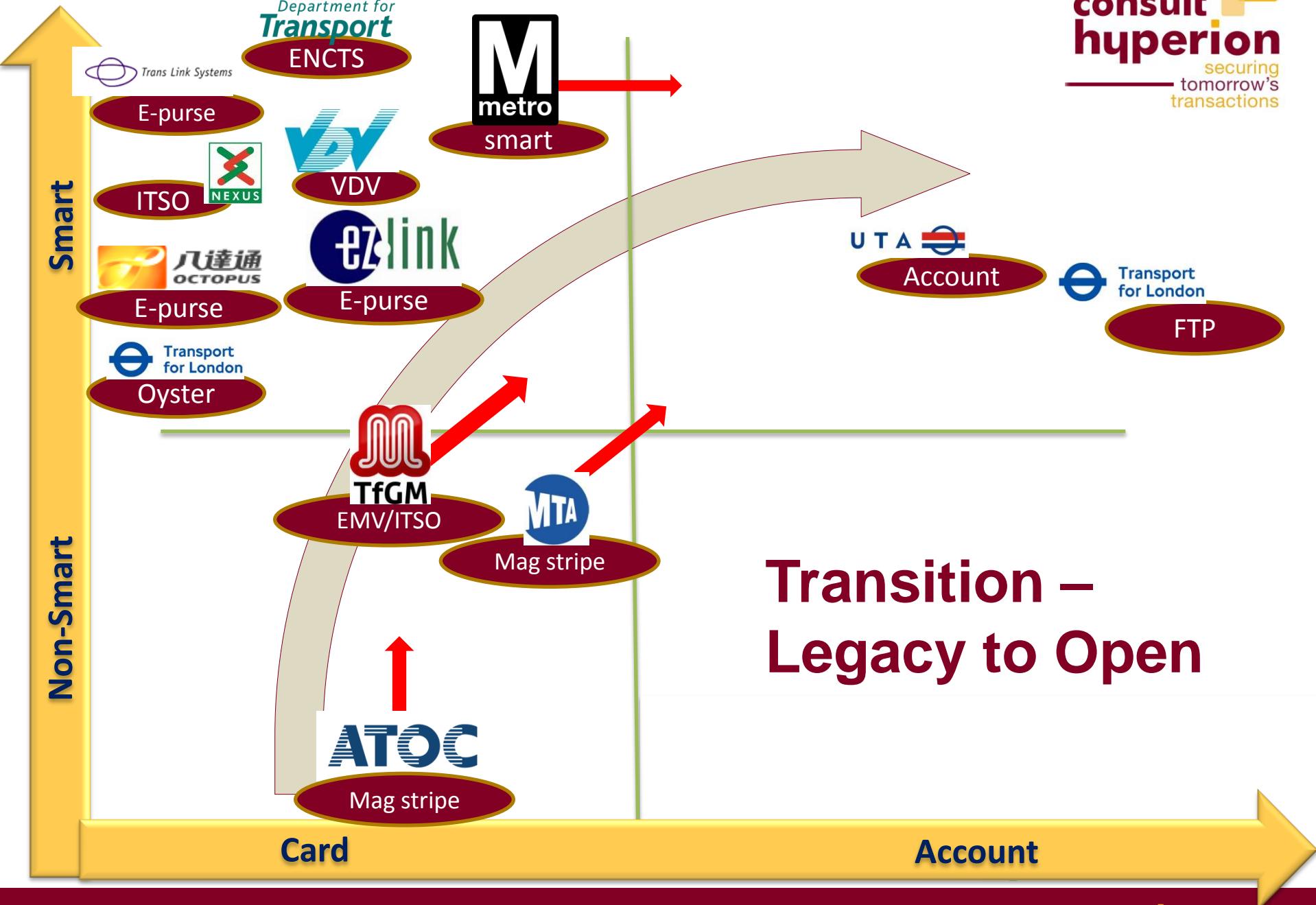
ID

- **PIV**
- **EU Driver Licence**
- **Student Cards**
- **Social Security**



TRANSITION – LEGACY TO OPEN





CHANGES - OPERATIONS



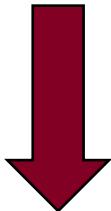
Changes - Operations

Ticket sales and distribution channels

Ticket Office

Self Service Machines

On Vehicle (Bus and Rail)



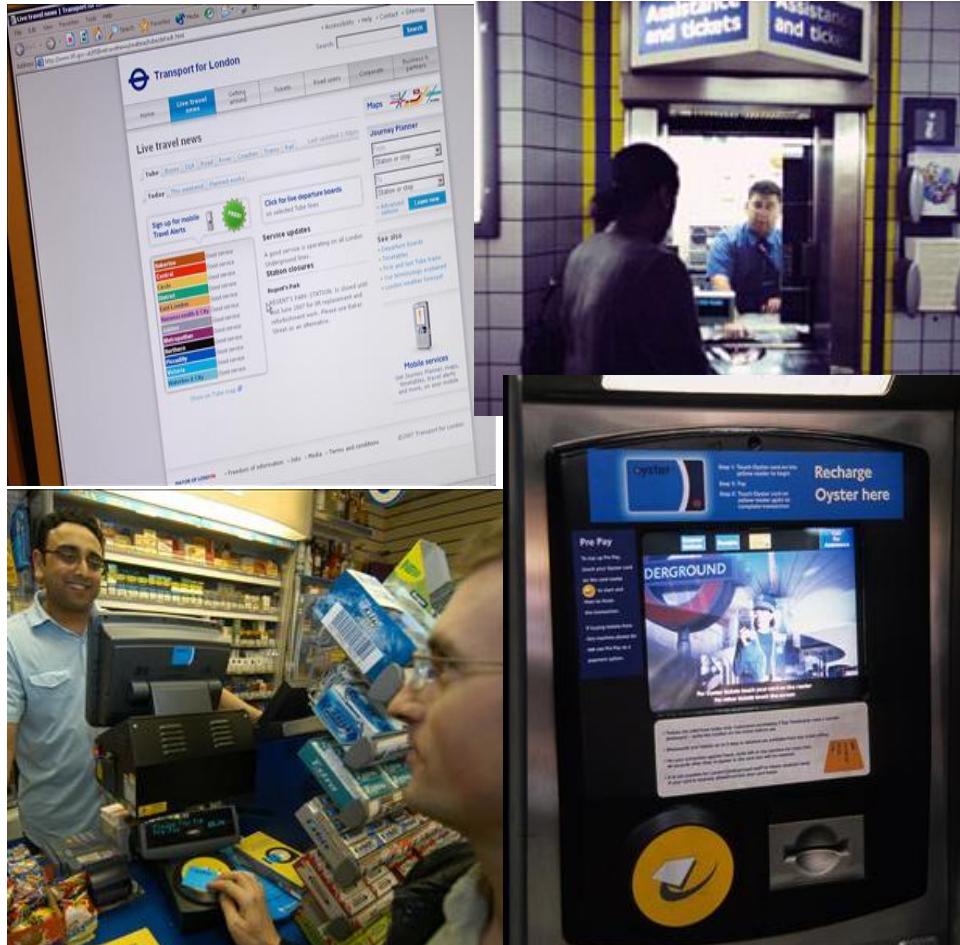
Internet

Print-at-Home

PAYG Ticketless travel

Mobile

- 2D bar codes
- NFC



Changes - Operations

UK banks have developed a new transport transaction model for current cards

| General rules | Challenges implicit in transport PAYG | Agreed new rules for transport PAYG |
|--|---|---|
| Price is known | Price not known until rail journey is completed | Tap = £0, Price calculated at end of day |
| Card counters to manage risk - Chip & PIN | <ul style="list-style-type: none">• Max transaction time of 500ms• No PIN pads | Operator manages risks: <ul style="list-style-type: none">• ODA• Deny Lists• Online Authorisation |
| Terminal field activated | No time to activate field for customer | Always active - maximise throughput |

Changes - Operations

Several alternative architectures
are in existence:

Traditional Card Based, Closed loop

- Octopus
- Oyster
- OV Chipkaart (NL)

Account Based

- UTA, Salt Lake City

Retail Payment

- Liverpool / Stagecoach

Open Payment

- NY Pilot
- TfL
- FTP

Apps

- Arriva Buses



Move the complexity
of fare calculation

From >15,000 readers



To one central server



Where processing power is
abundant and much cheaper



ISSUES

How to make readers work...

Maintain proprietary technology

Include existing National or Regional schemes

Accept Payment cards



Accept new form factors

Make use of prototyping



Security

- Need to meet the PCI-DSS guidelines
- Maintain a deny list
- Authentication of non – EMV cards



SUMMARY



In future ticketing systems readers will have a minor role

- Transition to Back Office centric rather than Reader centric
- Readers will simply authenticate the credential
- Payment transactions will be processed in the background
- Passenger devices could be any contactless device they have:
 - Payment cards
 - Mobile wallets
 - ID Cards
- Integration will be underpinned by national & industry standards

What then?

NFC will provide additional opportunities as applications converge onto mobile devices

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