

"65% of children now enrolled in primary school in developed and developing countries, will ultimately end up working in new jobs that do not yet exist."

Bank of America

"Future automation will change 47% of current employment, especially those that are labor-intensive."

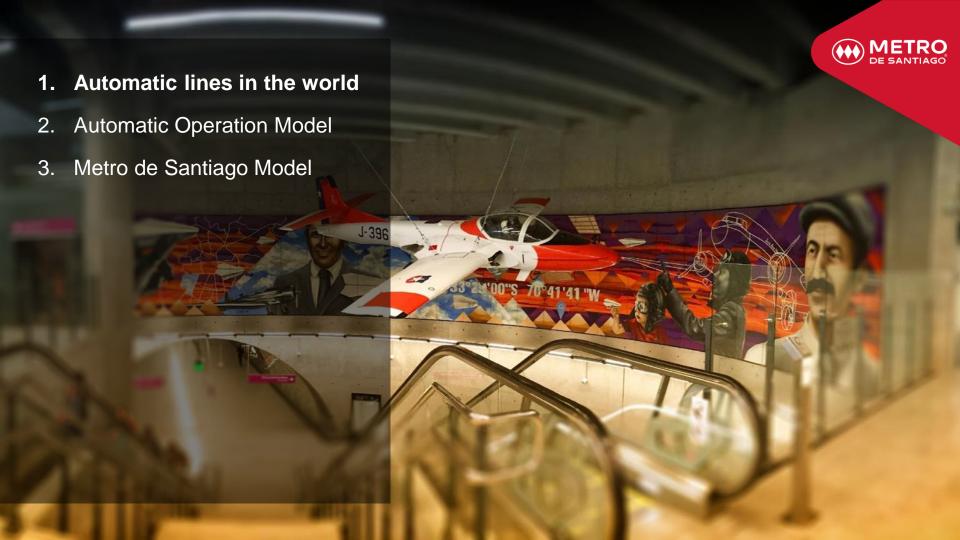
Carl Benedikt Frey and Michael A. Osborne

"By 2025, 90% of the jobs that remain, will undergo changes and will require to include new competencies."

World Economic Forum











890 stations.

Uijeongbu

Kuala Lumpur -

# By 2025 there will be 2,200 km in operation.

 São Paulo Santiago 09/2017

- Líneas de Alta Capacidad: más de 700 pax por tren
- Líneas de Media Capacidad: 300 hasta 700 pax por tren.
- Líneas de Baja Capacidad: menos de 300 pax por tren

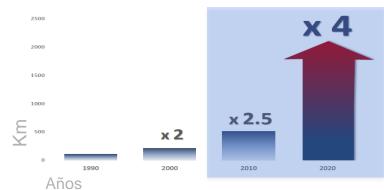
Ciudades con lineas de metro totalmente automáticos en operación hasta Julio 2016

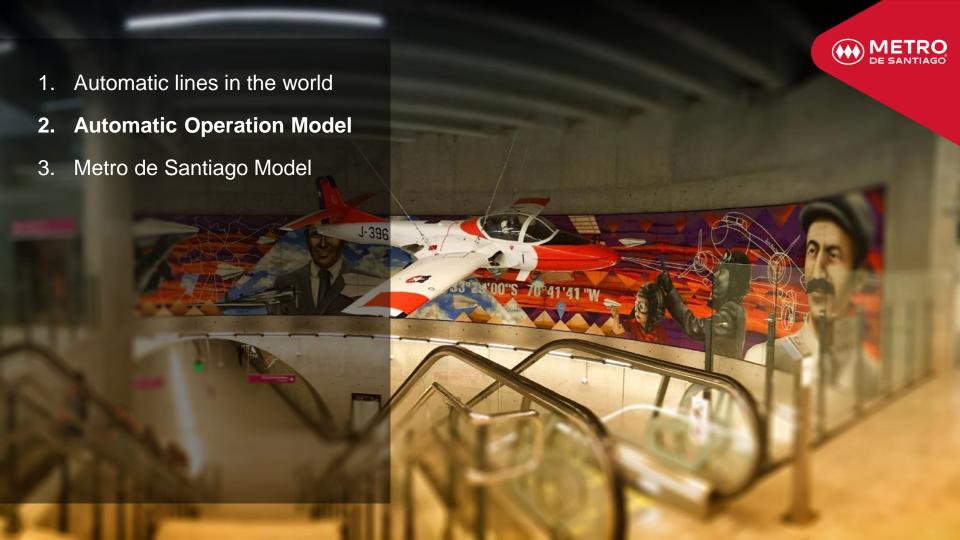


#### Did You Know That...?



- Automatic lines have been working for 40 years all around the world.
- 50% of automatic infrastructure are in: France, South Korea, Arab Emirates and Singapore.
- Metro de Santiago is part of the 23% of the metros in the world that work with both conventional and automatic systems.
- Since their creation, automatic lines have had an **exponential growth.**
- The new metro lines in the world will now work with an automatic system.
- For 2028, 52% of Metro de Santiago's network will be automatic.





#### Why Are We Prefering Automatic Lines?



- Lower operating costs (~26%)
- Enhanced operational flexibility

# Automatic lines benefit operators, customers, and workers

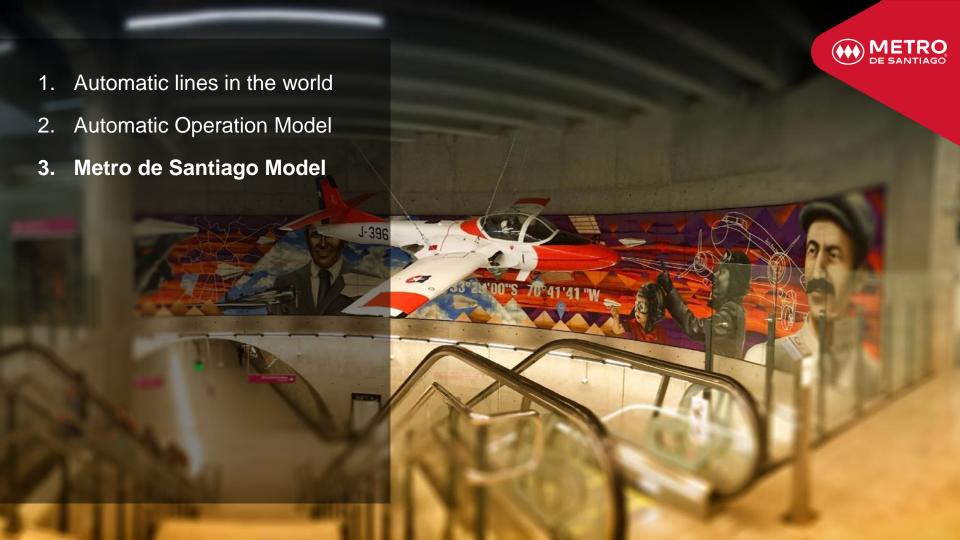
- Better safety standards
- Customer service improves
- Workers motivation grows

#### Main differences with the conventional model



- Breaking Down Barriers
  - ✓ Traffic and Service
  - ✓ Operations and Maintenance.
- □ Great Operational Flexibility
- □ Employability Development
  - ✓ New Challenges in New Assignments
- ☐ Higher Safety
  - ✓ Safer Operations





#### **Corporate Profile and Mision**



- Metro owns and operates the entire underground transportation system in Santiago
- Metro is a 100% state-owned company
- Strong financial performance and cash flow stability.
- Positive income for the last 18 years





Finance Ministry



CORFO

State agency promoting entrepreneurship and innovation

■ Corfo ■ State



To guarantee, as a protagonist operator of the integrated public transport system, a safe, reliable travel experience in a sustainable and efficient way, to develop a better city



Become a company where all citizens feel proud of.

# Our Network

#### UTO L6 impact points in the network



#### 5 Lines (1, 2, 4, 5, 6) 133 km of tracks

133 km of tracks 128 Stations 1.243 cars

16 combination stations

# Line 3 will be opened 2019

(Up to now 80% of progress)

- 22 Km
- 18 stations

Extensions of Line 3 and 2, new lines 7, 8 and 9 UNDERWAY (2023-2028) (+ 60 kms)



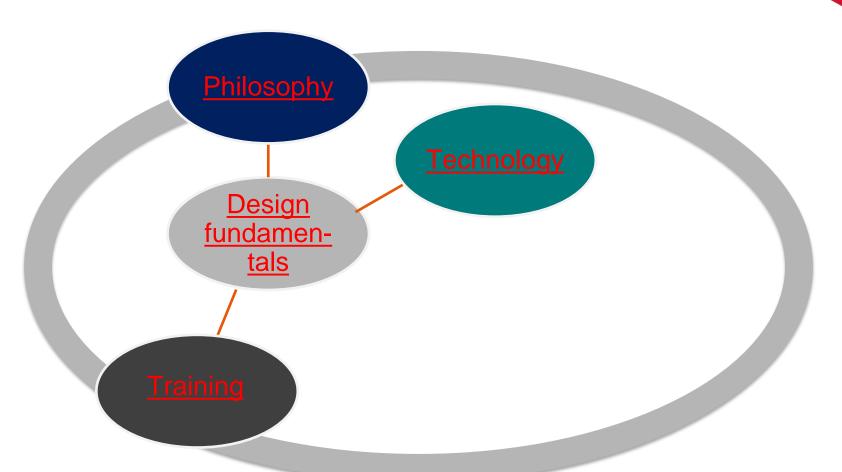
#### Highly demanded operation, CBTC for a better travel experience





#### **Operational Model**





#### **Design Fundamentals**



Development of Objectives **Organizational Development** 

Levers for the improvement of the current network

Scalability

Automatic Lines Requirements Stations and Trains Automatization (Remote control)

Exception Management

integrated Processes

Transversal Use of Technology

Reliable sistems

**Project Conditions** 

Operational Continuity

Safety

Network Vision

Costs

Customer Orientation



# **Technology**



Aspect	Non-automatic Lines	Automatic Lines	What improves
Circulation	GOa2	GOa4	Operational flexibility
Customer Service	On Site	3 levels of Organization	Greater reach
Exception Management	Lead on	Remote Lead	Higher resources
Operations Management	Business Unit	Centralized	Greater Control

#### **Technology of Our New Automatic Lines**





Universal Accessibility



Direct Communication to the Control Center at all levels







No stop information on platforms





High coverage at stations and trains

#### **Stations**



Signage platform with traffic information



Bidirectional doors



Automatic and friendly charge



No entry to tracks through platform

#### Trains



Operational Flexibility (UTO)



Faster and safer evacuation



Pathtrack security (catenary)



Air conditioner

## Large spaces with natural light











## **Ticketing and Access Management**











#### Platform screen door











# **UTO Trains – Catenary and Cameras inside Trains**







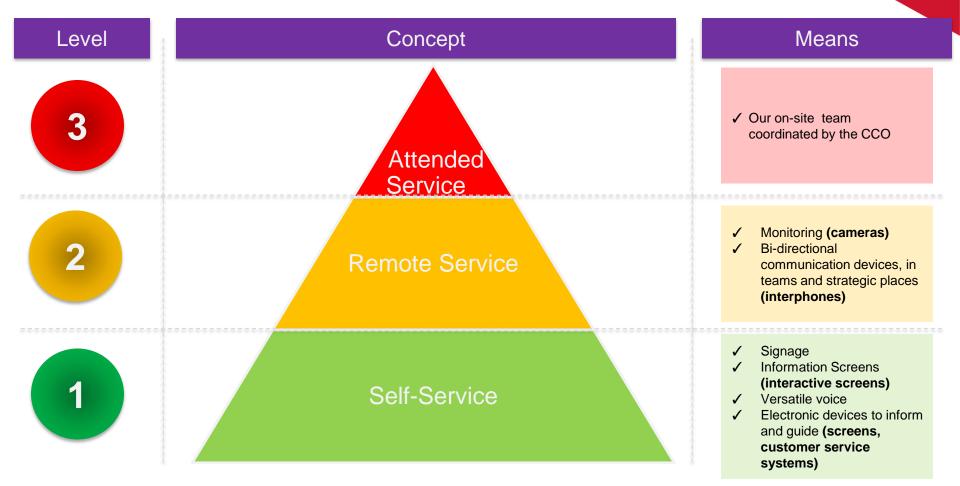






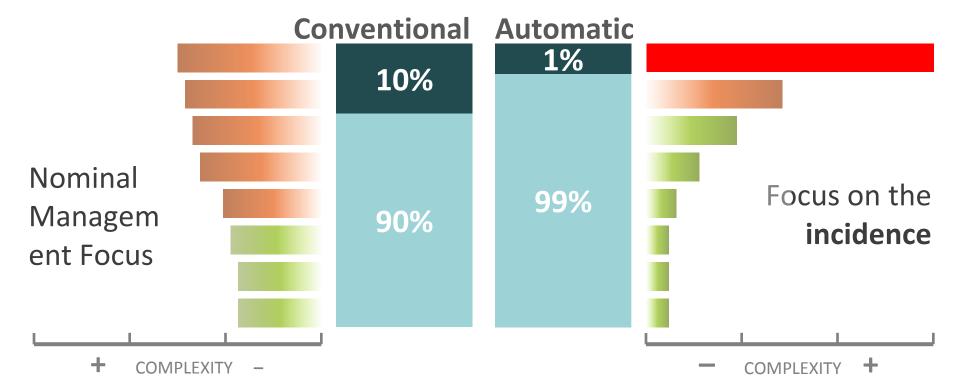








Events, although are now less frequent are now more complex, human intervention becoming critical (the automation paradox)









#### Training Cycle for Automatic Lines Operations

Already driven in conventional lines

Improvement for Automatic Lines









Training Base on Work site

- Schedule by Position
- Prioritization of the Agenda
- Tablet Software
- Simple Evaluation System
- Skills Matrix by knowledge level.

For both On Site and CCO

Sup: Supervisor or chief Op: Operator or Agent.





"Line 6 has been a reunion with the humanity among people and Metro de Santiago...

...A technological leap that has an impact of people's quality of life, making of our city a better place."



And at the end of the day, a question for you: When will there be high capacity UTO Line in the USA?



Metro de Santiago offers assistance to support US transit properties.

### **Consulting Services**



- Due to its 42 years of experience, Metro de Santiago supports public and private entities that develop railway systems and their integration to the Public Transport Systems.
- This occurs through integrated strategical and technical consulting at any stage from design to startup.
- Starting in 1985, Metro de Santiago Consulting has advised different metros of Latin America, promoting the development of an integrated and sustainable transport system, and leading the customers in challenges of sustainable growth and expansion.
  - 1. Financial
    Sustainability
    (Non-fare
    Business)

2. Ticketing and Fare-Collection System

3 . Operational Efficiency

4. Strategic Marketing & Communication

5. Project Managment

**Executive Coaching & Training** 

#### **Contact Details**



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